



Second Generation Issues
in the Reform of Public Services

Workshop

October 4-5, 1999
Washington, D.C.



Inter-American Development Bank
1300 New York Avenue, N.W.
Washington, D.C. 20577

A conference organized by the
Infrastructure and Financial Markets Division
Inter-American Development Bank

October 4, 1999

9:00 - 9:15 **Welcome / Opening Remarks**
Enrique V. Iglesias, President, Inter-American Development Bank

9:15 - 9:30 **Introduction: Second Generation Issues in the Reform of Public Services**
C. Federico Basantes, IADB

POST-PRIVATIZATION DISPUTES AND RENEGOTIATIONS

Morning Session
Moderator: Pietro Masci, IADB

9:30 - 11:00 **Examples of Post-Privatization Disputes and Renegotiations in Latin America**

Regulation and Contractual Adaptation in Public Utilities:
The Case of Argentina
Daniel Artana, FIEL

Renegotiations and Disputes in Public Utilities: The Case of Chile
Raimundo Soto, ILADES

Private Participation in Infrastructure in Colombia:
Renegotiations and Disputes
Juan Benavides, Universidad de Los Andes; Israel Fainboim, Fedesarrollo

11:00 - 11:15 **Questions and Discussion**

11:15 - 11:30 **COFFEE**

11:30 - 12:30 **Stakeholder Insights on Renegotiations and Disputes**

Disputes in the Provision of Electricity: The Case of Buenos Aires
Juan Legisa, President, Ente Nacional Regulador de la Electricidad, Argentina

Disputes in Transportation: The Case of Sao Paulo
Michael Paul Zeitlin, Secretary of State of Transportation, Sao Paulo, Brazil

Disputes in the Provision of Potable Water: The Case of Buenos Aires
Martin Lascano, Director, Ente Tripartito de Obras y Servicios Sanitarios, Argentina

12:30 - 12:45 **Questions and Discussion**

12:45 - 2:15 **LUNCH**

Afternoon Session
Moderator: Paulina Beato, IADB

2:15 - 3:45 **Emerging Issues in the Region**
Renegotiations of Power Purchase Agreements When Establishing Competitive Markets in Energy.
Craig Roach, Boston Pacific Company

How to Avoid Disputes in the Provision of Potable Water
Silvia Wenyon, PricewaterhouseCoopers

Formal Dispute Resolution Options

Daniel M. Price, Powell, Goldstein, Frazer & Murphy LLP

3:45 - 4:00 **Questions and Discussion**

4:00 - 4:15 **COFFEE**

4:15 - 5:00 **Post-Privatization Governance**
Robert Willig, Princeton University;
Janusz Ordover, New York University

5:00 - 5:30 **Questions and Discussion**

October 5, 1999

PROMOTING COMPETITION IN THE PROVISION OF PUBLIC SERVICES ACCESS ARRANGEMENTS TO NETWORK INDUSTRIES

9:00 - 9:30 **Issues on Access Arrangements**
Robert Willig, Princeton University

Morning Session
Moderator: Jaime Fernandez, IADB

9:30 - 11:00 **Examples of Access Arrangements to Networks in Latin America**

Access Arrangements in Chile's Public Utilities Networks:
Telecommunications and Electricity
Carlos Antonio Diaz, Universidad de Los Andes, Chile

Access Arrangements in Argentina's Public Utilities Networks:
Telecommunications, Natural Gas and Electricity
Santiago Urbizondo, FIEL

Access Arrangements in the Natural Gas Sector in Central America
Fernando Cuevas, ECLAC

11:00 - 11:15 **Questions and Discussion**

11:15 - 11:30 **COFFEE**

11:30 - 12:30 **Regulator's view: "Easier Said Than Done?"**
Hector Formica, President of Ente Nacional Regulador del Gas, Argentina

Eduardo H. Ellery Filho, Agencia Nacional de Energia Electrica, Brazil

Jorge Arreola Cavazos, Comisión Federal de Telecomunicaciones, Mexico

12:30 - 12:45 **Questions and Discussion**

12:45 - 2:15 **LUNCH**

Rodolfo Martin Villa, President and CEO, ENDESA, Spain

Afternoon Session
Moderator: Ezequiel Machado, IADB

2:15 - 2:45 **Efficient Network Access Pricing Rules for the Developing and Transition Economies**
Jean-Jacques Lafont, Institut d'Economie Industrielle, France; Joannis Kessides, World Bank

2:45 - 4:15 **Emerging Issues in the Region**
Retail Competition in Electricity
Paulina Beato, IADB; Carmen Fuentes, IADB

Common Carriers in the Water Sector
PricewaterhouseCoopers

Access Arrangements to a Regional System:
The Case of Electricity
Ricardo Rios, Executing Agency, SIEPAC Project

4:15 - 4:30 **Questions and Discussion**

4:30 - 5:15

Conclusions
Janusz Ordover, New York University
Jean-Jacques Lafont, Institut d'Economie Industrielle
Robert Willig, Princeton University

5:15 - 5:30 **Closing Remarks**
K. Burke Dillon, Executive Vice-President, Inter-American Development Bank